

MINISTRY OF ECONOMY AND DEVELOPMENT

# LAW ON PUBLIC-PRIVATE PARTNERSHIP AND REGULATIONS

INTRODUCTION

2024/05/01

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# LAW ON PUBLIC-PRIVATE PARTNERSHIP

### LAW ON PUBLIC-PRIVATE PARTNERSHIP WAS ENACTED BY THE PARLIAMENT ON 09 DECEMBER 2022. RELEVANT REGULATIONS AND PROCEDURES DRAFTED BY MED AND MOF, WHICH WAS APPROVED BY THE CABINET.

### THE LAW ENFORCED FROM 31 DECEMBER 2023.

- 1. Regulation for conducting comprehensive analysis of PPP project;
- 2. Regulation for selecting and awarding private partners and consulting services, and template documents
- 3. Regulation for establishing PPP contract, standard contract template, complete set of contracts and documents;
- **4**.
- 4. Methodology for risk calculation and allocation on PPP;
  - 5. Regulation for reviewing a comprehensive analysis of PPP projects and authorizing establishment of PPP contract and making amendment to the contract;
  - 6. Regulation for implementing, financing, organizing, reporting and monitoring of PPP projects.
  - 7. Regulation for Project development fund
  - 8. Regulation for issuing government support and guarantees for the implementation of PPP projects
  - 9. Regulation for reviewing the comprehensive analysis of a PPP project and granting an approval for establishment of PPP contract, and making amendments

» PPP LAW STRUCTURE



**GUARANTEES AND SUPPORT** 

### PURPOSE

# 1.1

The purpose of this law is to create a favorable legal environment for the realization of public-private partnership projects in the public infrastructure facility and public services, the promotion of the private sector's participation and investment, and for ensuring the effective long-term cooperation based on contracts and sound public and private risk management as well as for enforcing the efficient financial and fiscal management.

### SCOPE

3.1

This law applies to the matters of selection of private partners, awarding and implementation of PPP contracts and selection of projects based on the planning, development, evaluation, and analysis for PPP projects to be jointly implemented by the public and private sectors in the field of public infrastructure facility and public services.

- activity pertaining to the defense industry;
- all types of bank and financial market services and operations;
- for-profit prospecting, exploration, mining and exploitation of minerals other than providing services to the public using the infrastructure of mining industry

#### "public-private partnership"

a cooperation to effectively and sustainably implement projects for long-term where a private partner provides public infrastructure and public services to the public and public partner for a long period under the PPP contract established with public authority, and optimal allocation of risks between partners is established, and where the PPP payments are financed depending on a type of PPP

#### "public service"



"provision of equal, quality and efficient services to the public by the government in accordance with the legislation and norms, for creating a comfortable living environment for its citizens such as electricity, transportation, health, education, culture and other relevant fields

#### "public infrastructure"

buildings for public services, roads, railways, cableways, underground and above-ground road facilities, all types of utility networks, facilities with a simple design or engineering structure for prevention from disaster or accident

#### "PPP project"



**(**)

public infrastructure and public service projects composed of activities such as investment from private partner, design, construction of infrastructure facilities, financing, reconstruction, modernization, maintaining, providing public services and management of such services for the purpose of meeting the public needs and requirements

#### » PPP LAW DEFINITIONS

### "public partner"

the state central administrative body in charge of respective matter, the state central administrative body in charge of PPP, and other body specified in the PPP contract as stated in article 16 of the law



#### "private partner"

a legal entity and consortium of legal entities with foreign or domestic investment established under the Company Law and the Investment Law which entered the PPP contract with a public partner for the purpose of implementing a PPP project under the provisions of the law

#### » PPP LAW PRINCIPLES



## » PPP LAW STAKEHOLDERS

PARLIAMENT	CABINET	MoF	PPP CENTER	AUDIT
<ul> <li>to discuss and approve PPP goals and activities.</li> <li>to discuss the reports on implementation and performance of PPP projects together with the consolidated budget performance report.</li> <li>monitor the implementation and issue directivest</li> </ul>	<ul> <li>to approve projects to be implemented as PPP</li> <li>to approve sectors and directions for PPP</li> <li>to decide government guarantee</li> <li>to authorize permission to establish PPP contract</li> </ul>	<ul> <li>to review fiscal impact assessment</li> <li>to conclude fiscal impact and risk analysis</li> <li>to provide permission to comprehensive analysis and making PPP contract</li> <li>to facilitate fiscal funding in accordance with PPP contract scheme</li> </ul>	<ul> <li>to assess suitability of the PPP project proposal</li> <li>to provide professional support to PPP parties</li> <li>to conduct preliminary evaluation, comprehensive analysis, feasibility studies, risk assessment together with relevant stakeholders</li> </ul>	<ul> <li>to conduct annual audit to Project developm ent fund,</li> <li>to carry out audit on planning, procureme nt and implement ation of the PPP project</li> </ul>

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### » PPP LAW STAKEHOLDERS

#### MED

- to oversee PPP law implementation
- to confirm preliminary evaluation,
- to reflect into policy documents,
- to conduct comprehensive analysis, procurement and establishment of a PPP contract
- to sign into PPP contract with line ministry
- to monitor implementation and report to the cabinet

#### **LINE MINISTRIES**

- to initiate PPP project proposal
- to conduct preliminary evaluation
- to receive proposals from subnational government and private sector
- to participate in project development process
- to sign PPP contract and monitor implementation
- to report performance of the contract to MED

#### **SUBNATIONAL**

- to initiate local PPP projects and have discussed at citizen's representative council
- to ensure PPP project implementation in the local territory concerned
- to support PPP partners
- to monitor implementation of the PPP project;

### **FUNDING SCHEME**

**1** User pays

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project costs funded with user fees, charges or project income

Government payment



project costs are paid from the state budget as reflected in the PPP contract

**3** Hybrid



Mix of user fee and government payment

2

# **CONTRACT TYPES**

<ul> <li>design, develop budget, build, operate and transfer</li> </ul>	DBFOM
<ul> <li>build, operate and transfer</li> </ul>	ВОТ
<ul> <li>build, transfer and operate</li> </ul>	BTO
<ul> <li>build, lease, operate and transfer</li> </ul>	BROT
<ul> <li>build, own, operate and transfer</li> </ul>	BOOT
<ul> <li>lease in or lease out for providing public services</li> </ul>	
<ul> <li>operate and maintain</li> </ul>	
<ul> <li>renovate, operate, use, operate and transfer</li> </ul>	ROOT
<ul> <li>implementation of management</li> </ul>	
<ul> <li>other variations of PPP contract identified from the comprehensive analysis of the project</li> </ul>	

# » GENERAL REQUIREMENTS



identified as suitable to be implemented as PPP in the public infrastructure and public service area based on evaluation, analysis and research



in line with the long-term, medium and short-term development policies, regional development policies, and the medium-term fiscal framework



high priority on development, and comply with the types and schemes of PPP



improve quality and accessibility of public services through private investment, and introduce innovation and new technologies



support green economic development, aim to mitigate climate change, and no negative impact to environment



potential interested investors and financiers through market study and a competitive bidding could be held

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# »SPEICIFIC REQUIREMENTS



identified need and requirements based on measurable project objectives



identified need and requirements based on measurable project objectives



legal, social and environmental impact analysis conducted and verified



satisfy that the public service provided under the PPP project should meet the requirements of the relevant standards



determined technical requirements, project inputs and deliverables, and expected results



identified project activities, works and scope to be executed by PPP contract



identified licenses and permits required for the project activities



assessed the project risks and have determined risk mitigation measures



identified the types and forms of government support required for the project implementation

# » SPEICIFIC REQUIREMENTS



MoF shall have reviewed the fiscal impact and risk assessment



reflected issues on monitoring and evaluation of operations, implementation and performance of a private sector partner



mutual consent on main terms prior to establishing a PPP contract by conducting negotiation



determined the total cost



for the public needs and its fees shall be commensurate with the market prices and be able to be registrable



environmentally friendly technologies must be introduced



A project that does not meet the requirements set out in this law is prohibited to be implemented as PPP

#### » PPP LAW PROCEDURE







# » PPP REGULATIONS

GOVERNMENT RESOLUTION	DOCUMENTS
	1. Regulation for conducting comprehensive analysis of PPP project
	<ol> <li>Regulation for selecting and awarding private partners and consulting services, and template documents</li> </ol>
404 Regulations and procedures	<ol> <li>Regulation for establishing PPP contract, standard contract template, complete set or contracts and documents</li> </ol>
	4. Methodology for risk calculation and allocation on PPP
	<ol> <li>Regulation for implementing, financing, organizing, reporting and monitoring of PPP projects</li> </ol>
405 Project development fund	6. Regulation for Project development fund
406 Dispute resolution council	7. Members of the Dispute resolution council and operational regulation
474 Government support	8. Regulation for granting government support and government guarantee set forth in thi law for implementing PPP projects"
475 Approval regulation	9. Regulation for reviewing a comprehensive analysis of PPP projects and authorizing establishment of PPP contract and making amendment to the contract

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#### » PPP REGULATIONS COMPREHENSIVE ANALYSIS



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PROCUREMENT	Establish working group	Pre-selection	Competitive selection	Negotiation
AUTHORIZE	Working group consist of MED, MoF, Line ministry, provinces, PPP center and independent members no less than 30%	<ul> <li>Develop bidding documents and get approval</li> <li>Proposal preparation shall be no less than 2 months</li> <li>Proposal evaluation in 30 days</li> <li>Shortlist qualified candidates.</li> </ul>	<ul> <li>Shortlisted candidates issue bidding document</li> <li>Proposal preparation no less than 2 months</li> <li>Evaluate in 30 days</li> <li>List by best proposals.</li> </ul>	<ul> <li>Negotiate from best proposals listed</li> <li>May continue next bidder in case of unsuccessful negotiation</li> <li>Conclude procurement and submit best offer candidate to the MED</li> </ul>





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#### TRANSFER BACK

Palea	Invae	rmant
Raise		

 Private partner shall close investment and acquire necessary permissions, licenses and land • Submit plan to public partner.

Construction

- May hire independent supervisor
- Authority to accept and issue permission to start operation and service
- Private partner submit quarterly report to line ministry

**Operation & maintenance** 

- Line ministry report to MED
- MED report to Cabinet
- Clear responsibilities
   on monitoring
- Funding regulation from state budget in case of Government pays scheme

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### **» PPP REGULATIONS DISPUTE RESOLUTION COUNCIL**

#### PROCUREMENT

#### **DISPUTE RESOLUTION COUNCIL**

#### Composition

- Head of unit responsible for Internal control at the state central administrative body in charge of PPP matter
- Head of unit responsible for legislation at the state central administrative body in charge of financial and fiscal matters
- Head of unit responsible for finance and investment at the state central administrative body in charge of legal matter
- Chairman of the Mongolian National Chamber of Commerce and Industry /as consulted/
- Officer of unit responsible for Internal control at the state central administrative body in charge of PPP matter

The Council shall resolve the complaint within 20 workdays.

### » PPP REGULATIONS PROJECT DEVELOPMENT FUND

STEERING MED COMMITTEE Approval of plan, **Oversee** monitoring Expenditure Operation **PDF PPP** center Sources

- Stated budget funding;
- discounted loans, grants, aids and other financing provided by international organizations;
- · Fund's investment, payments for preparation work of the PPP projects and income from the operation of the PPP center;
- government guarantee fee;

- to develop PPP, to promote internationally and domestically, to increase awareness of the public, to ensure transparent and stable environment;
- · project preparation, comprehensive analysis of the project, risks analysis;
- operation of the PPP center, expenses for professional consulting services;
- · costs related to the selection of the private partner and conducting negotiation



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# **THANK YOU**



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